



January
2018



Message from the CEO

Happy New Year!

Hello 2018! We are excited at Burford to welcome the New Year. 2017 was a great year.....we finished the year with one of our best ever, we became part of a big family, Middleby Bakery Group.

Just like 2017, this new year promises to be a great one with more sales of our High Speed Splitter, Small footprint total Bread Enrober, Smart Heavy Duty Pan Shaker, and very easy to clean Spot Sprayer for all of those difficult spray solutions. We will have more new products to come. Check us out at www.burford.com.



Our UK Subsidiary, Burford Bakery Solutions, headed by Luke Honour, his staff Bryan White, Michael O'Sullivan and Nick Allen are very busy with our service contracts and selling new equipment. Most of you will remember Terry O'Donoghue, he is back in an advisory capacity, a very big help. Luke just represented Burford at the Grand Opening of the Middleby Bakery Innovation Center in Bangalore India. He then attended and worked with Mitch Lindsey at our booth at GulFoods Manufacturing in Dubai.

During 2018 we will attend and participate in the American Society of Baking Meetings in Chicago, IL 25-27 February, ABA Convention in Scottsdale, AZ 14-18 April, FoodEx Show Birmingham, UK 16-18 April, BEMA Convention Los Cabos 19-23 June, IBA Show in Munich, Germany 15-20 September and GulFoods Manufacturing Dubai in November.

We have a great group of employees that continually work very hard together to make it all work. Our Burford Sales Team, Clay Miller, Mitch Lindsey, Roberto Ramirez, Teresa Ruder and their support team of Sunny Kanaugh, Amber Patterson, Cinnamon Walker and Alan Stiger have been busy getting quotes out and writing orders. Our Service staff headed by Josh Hughes have done an outstanding job of taking care of customers, servicing, installing and providing the best safety and training in the industry. So outstanding that Josh will also head up the Service Department for our sister companies Stewart Systems and Baker Thermal.

Our Technical Support Manager, David Bergman has been busy with the innovative changes to our service, installation and training manuals. He will soon announce a new app for our equipment for diagnostics that will be very state of the art.

They are supported by the rest of the employees who work tirelessly to make it all happen. As I continue to say, "Building the best quality equipment in the world and striving to bring practical solutions through innovative technology isn't easy!" It takes the best!

Burford continues to support our troops by sending packages to our deployed troops and supporting our employees that are in the guard or reserves.

I would like to thank our customers, suppliers, friends, and all of employees and their families for making our company what it is today and tomorrow! Excellence is our search and perseverance our labor. The future is ours!

God Bless America, our Troops, the US Constitution and our Company!